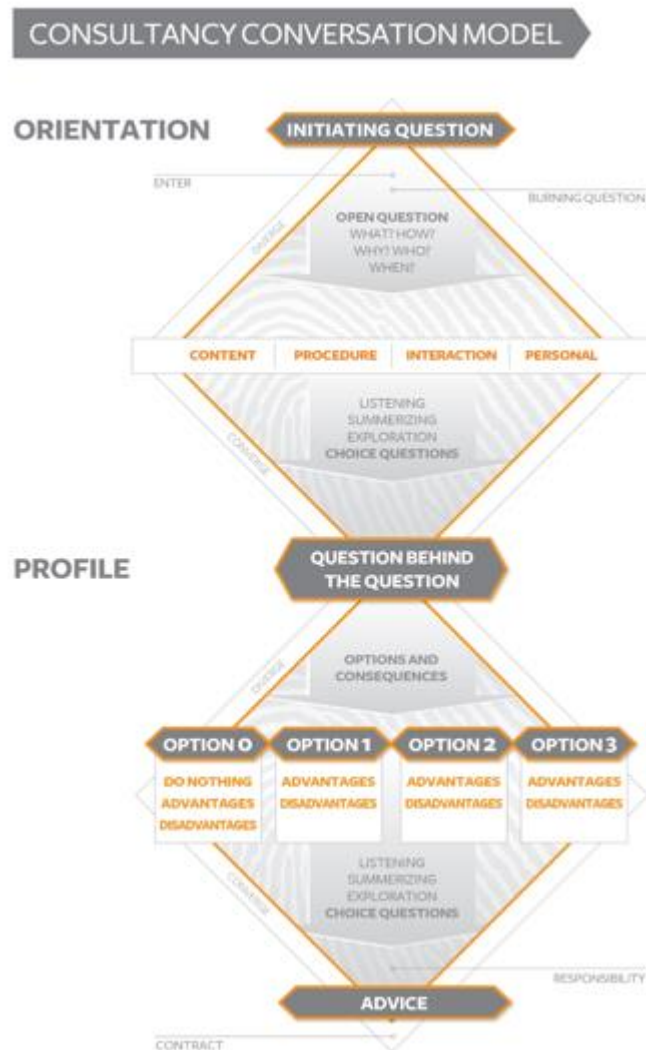


## “The most intense & efficient way of improving your Consulting Skills”

### Scope

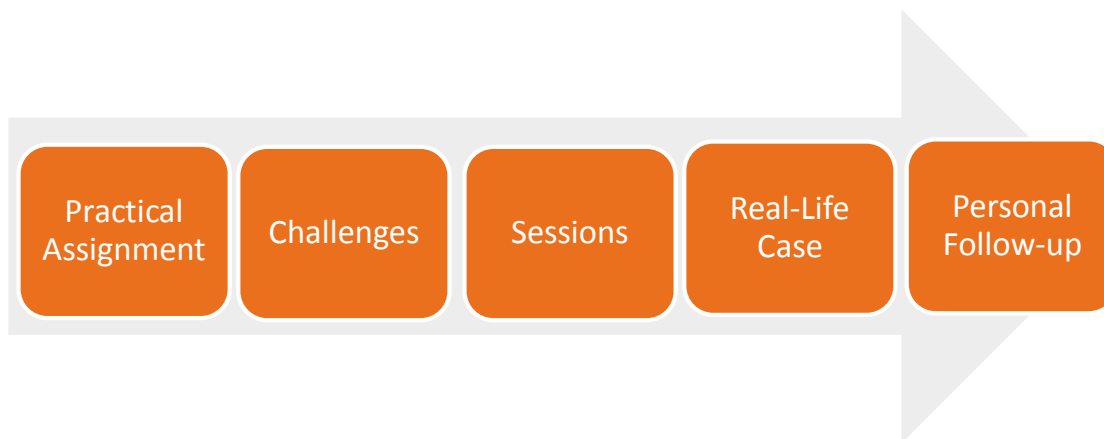
When targets are leading and your working environment is demanding, you’re highly qualified and still motivated to challenge your skills with high impact in a minimum of time, then your best option is a Pressure Cooker Session by Pact.

Pressure Cooker Sessions are a unique high-end, deep-impact learning approach, consisting of individual, practical and compact group interventions. Consulting is influencing your client without using hierarchical power. The art of questioning, analysing and offering well thought-out options and consequences with high impact. Challenge your consulting skills with the Consultancy Conversation Model<sup>®</sup> which is connected with practical cases and personal insights to stimulate and excel at professional results.



## Program

A fast-paced program to develop and challenge your Consulting Skills, consisting of:



Module	Content	Time Investment
Practical Assignment	<ul style="list-style-type: none"> <li>• Personal Target</li> <li>• 360° Feedback</li> <li>• Practical Review</li> </ul>	Individual 1 hour
Challenge	<ul style="list-style-type: none"> <li>• Intense Intake &amp; Coaching</li> <li>• Review with Manager/Lead</li> </ul>	Individual 2 hour
2 Sessions	<ul style="list-style-type: none"> <li>• Latest Theory &amp; Best Practices</li> <li>• Skill training with role-play actor</li> <li>• Confrontation &amp; Inspiration</li> </ul>	Compact group 2 x 8 hours (afternoon and evening)
Real-life case	<ul style="list-style-type: none"> <li>• Practical actions</li> <li>• Sponsor–Mentor sparring</li> </ul>	Individual 1 hour On the job
Personal Follow-up	<ul style="list-style-type: none"> <li>• Review of learning and development</li> </ul>	Quarterly / Ever 4 months

## You

You are highly educated, operating at an executive level, eager for practical learning and personal development and daring to experiment with different behaviours. You will contact us at [info@pactgroep.nl](mailto:info@pactgroep.nl) for more information and will start as soon as possible.

## **We**

We, Pact, increase the impact of professionals, executives, teams & organizations by (re-)connecting organizational ambitions and personal goals. Short, powerful interventions lead to confrontations and challenges. Thus enabling behaviour and change to be adapted into practice. Learning and performance are therefore in line with each other, encourage self-direction and self-learning of the individual, team and organization.

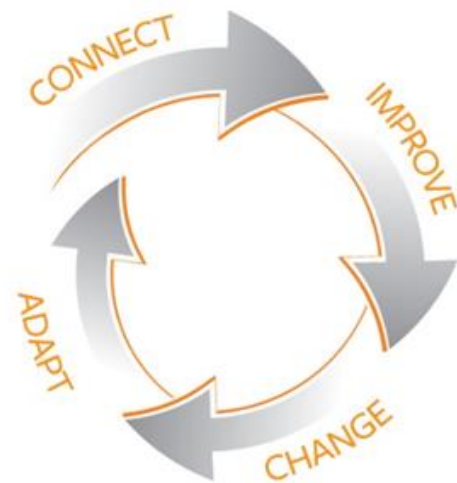
Pact achieves this through their unique approach:

**Connect** personal ambition and values with external challenges.

**Improve** effectiveness and efficient ways of working.

**Change** radically, with in-depth insights, patterns of behaviour and change.

**Adapt** into practice and permanent stimulation of your environment.



Our specialists for the Pressure Cooker Sessions are international senior trainers and coaches:



Raymond Eilander Msc. Ba.

Raymond Eilander, *chairman, coach en trainer*, is motivating, challenging and highly practical.



Ir. Machiel Willemsen Msc

Machiel Willemsen, *coach en trainer*, is dynamic, motivating, makes heavy stuff light.

## References

Some of our references are

- Raymond Pijpers, Managing Director CMT Accenture.
- Marcel Schuttelaar, Schuttelaar & Partners Consulting.
- Gert van der Houwen, Secretary Koning Willem I Stichting
- Sandra Walthes van Nunen, Accenture Learning & Career Transitions Lead.

## Information

Would you like to receive more information on the possibilities offered by Pact please feel free to contact us at [info@pactgroep.nl](mailto:info@pactgroep.nl) or by phone +31 (0)70 2060173.